

Job Title	Graduate Engineering Solutions Engineer
Location	Cookstown with Travel
Date	July 2026

WE ARE CDE.

HERE TO CREATE OUR BEST WORLD, A TON AT A TIME.

Sand is a finite resource, and it's running out. Today, population growth and the pace of progress means the world is devouring sand like never before – 50 billion tonnes a year globally. This demand is unsustainable. Together with our customers, we have already diverted over 100 million tonnes of waste material from landfill and put it back into the materials market for use in construct

ion; protecting sand & aggregates in areas where natural material reserves are in decline and enabling production to happen closer to markets. We are minimising environmental impact and laying the foundations for the circular economy.

At CDE we work across the natural processing and waste recycling sectors, in five regions, to pioneer industry-leading, world-changing engineering solutions. Our headquarters are in Northern Ireland, and we have offices in the USA, Australia, Austria, and Brazil. For over 30 years we have relentlessly innovated and co-created wet processing solutions – completing over 2,000 global projects – and we're only getting started. Our purpose is to create our best world, a ton at a time; empowering our customers to transform their materials into valuable resources for the betterment of people, planet, and their bottom lines.

Discover more about life at CDE www.cdgroup.com

Job Purpose

As a Technical & Business Support Graduate, you will play a key role in supporting the delivery of technical solutions and business operations across the organisation. This graduate role is designed to provide you with a broad foundation in both technical systems and business processes, enabling you to develop a well-rounded skill set and contribute to cross-functional projects.

You will work closely with experienced professionals across departments such as Sales, Marketing and Engineering IT, gaining hands-on experience. This role is ideal for a recent graduate with a passion for technology, problem-solving, and continuous learning.

Responsibilities

- Demonstrate the Technical capability (features and benefits) of CDE products to potential customers, facilitating in-ward factory and site visits.
- Liaise with local authorities and organisations representing the mineral resource and recycling industries to promote CDE products.
- Develop technical process solutions for customers with a senior member of the team

- Research and understanding products in a specific region.
- Detail pricing and delivery information with customers and liaise with sales order processing staff to ensure that all orders are promptly received and handled.
- Assist in developing suitable business partners and agents to promote and sell the CDE product range. This will include identification, setup, management and support of Subcontractors, local Distributor/s and/or Agents to facilitate the achievement of the Sales Targets for the designated territory.
- Identification, profiling, analysis and implementation of new business opportunities in designated territory.
- Coordinate and follow up on existing leads and generate new leads in an effective and structured manner.
- Assist with after-sales queries, investigate customer complaints, and ensure that they are dealt with to the customers' satisfaction.
- Contribute to the ongoing planning and development of the Company's sales and marketing, and business development strategies for the region.
- Contribute to new product/service development, promotion/distribution, customer care and the Company's approach to quality through the presentation of customer feedback and market research.
- Provide regular information to assist management with decision-making, including competitor profiles and market analysis.
- Make recommendations to management on business development activity and on how the Company can improve the marketability of its products.
- Assist in managing all public relations and promotional activity undertaken by the Company in conducting business with its customers in the region, building CDE brand awareness and developing Unique Selling Points (including attendance at industry-related seminars, public presentations and contribution to the marketing campaigns within the region) in local language.
- Adherence to the Company Health and Safety Policy.
- Any other duties within reason and capability associated with this role.

Person Specification

Criteria	Essential	Desirable
Qualifications & Attainments	• Good level of secondary education with a high degree of numeracy and literacy • Educated to degree level in an Engineering and/or Commercial/Financial discipline, preferably Mechanical	
Experience		• Experience in the specific process of Aggregate Washing and Water Treatment • Experience in managing teams • Experience and existing relationships with the typical CDE Customer set
Skills and Competencies	• Excellent interpersonal, presentation, and negotiation skills • Well-developed analytical and problem solving skills • Computer literate	
Role aptitudes	• The desire to want to “Do It Right” • Good communication and presentation skills • Solution orientated	
Circumstances	• Right to work in the UK	

CDE are a global company and welcome applicants from all countries and backgrounds.

Desirable criteria may be used for shortlisting. The Company reserves the right to vary criteria at the shortlisting stage.